



# Design Management

## Overview

Deploy design resources to help you reach your business objectives.

A design manager is responsible for delivering impactful design results by connecting the dots between business and design at a strategic, tactical and operational level. To achieve this, a design manager can be accountable in areas such as design strategy, design process, design briefing and many more. Some of the topics covered in this module include:

- ◆ What are the characteristics of this profession and why is it so important to professionally manage design and designers?
- ◆ What are the three contributions of design management that bring value to an organisation?
- ◆ How does design management connect the dots between design and business?

## Learning Goals

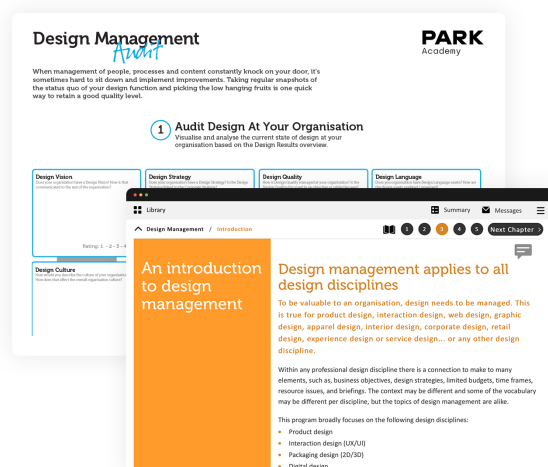
In this module we will achieve the following learning goals. You will be able to:

- ✓ Show understanding of the different definitions and levels of design management.
- ✓ Recognise the complexity of the design profession in the context of a wider organisation.
- ✓ Clarify the relationship between business objectives, goals and the way to manage design.
- ✓ Audit your organisation, to identify and communicate opportunities for improvements in the area of design management.

## Resources

Design Management utilises our proprietary 'Design Management Audit' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Efficient and effective design can only be achieved when Design and Business are expertly integrated through professional Design Management”*



# Design Leadership

## Overview

Align everyone around an inspiring design vision.

Design Leaders display competencies beyond those of a traditional leader - they are more intuitive, more human-centered, and more visual.

Whereas design management deals with ‘how, when and with whom’, design leadership is focused on the ‘why and what’, and the very best design managers and leaders know when and how to switch between leading or managing content, people or processes. Some of the topics covered in this module include:

- ◆ Why is leadership important for design and organisations?
- ◆ What are the characteristics of good leadership and how does it apply to design?
- ◆ What can design leadership contribute to organisation leadership?
- ◆ How can you navigate between design management and design leadership in your daily work?

## Learning Goals

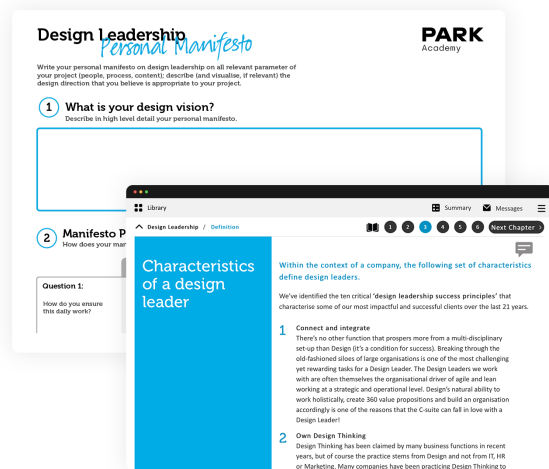
In this module we will achieve the following learning goals. You will be able to:

- ✓ Know the difference between design management and design leadership.
- ✓ Show an understanding of how design can support new focus areas within your organisation.
- ✓ Know how design can inspire or lead organisations into new futures.
- ✓ Demonstrate how to ‘lead content, people and process’.

## Resources

Design Leadership utilises our proprietary ‘*Design Leadership Personal Manifesto*’ tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“It is the Design leaders responsibility to expertly guide their organisation and the people they serve towards a better future.”*

# Design Quality

## Overview

Set and manage quality objectives for more objective design decisions.

Discussing design quality is not easy: when is design good design and when is design good enough? A design manager sets design objectives, and manages creation and execution in such a way that the set objectives are met, not more nor less - the challenge is to not over or under deliver as this can harm performance of your organisation. Some of the topics covered in this module include:

- ◆ What are the different dimensions of design quality and how should they be managed?
- ◆ How to set objectives for design quality?
- ◆ How to discuss and explain design quality in an objective way, with an appropriate distance from content?
- ◆ How to manage design creation and execution in such a way that the set objectives are met?

## Learning Goals

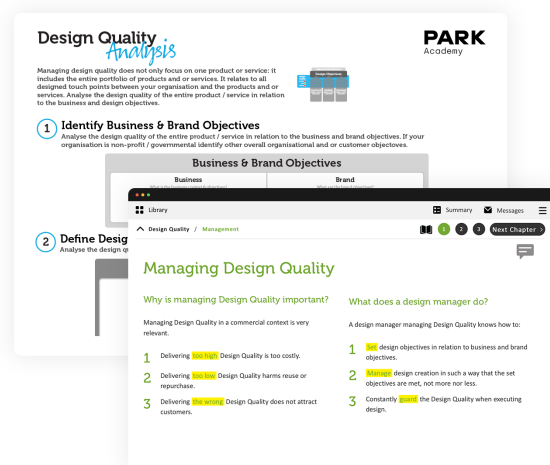
In this module we will achieve the following learning goals. You will be able to:

- ✓ Show understanding of the basic design quality model
- ✓ Know the relationship between organisation objectives, design objectives and design choices
- ✓ Be able to clearly and objectively discuss design quality
- ✓ Know how to prevent over or under-delivery of design
- ✓ Argue for a clear and actionable design quality strategy
- ✓ Move from monitoring the design quality in the design process to setting the objectives and goals of design quality for your organisation

## Resources

Design Management utilises our proprietary 'Design Quality Analysis' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Objectively managing design quality is simply too important to ignore.”*

# Design Process

## Overview

Create design processes that drive better efficiency and effectiveness.

Combining characteristics of artistic and production processes, a design process is a structured, repeatable approach to delivering design solutions in alignment to the objectives and constraints of your organisation. Due to the wide scope and organisation context of design it has many formats.

A design manager builds and adjusts design processes, aligns them to the rest of the internal and external organisation and runs them effectively and efficiently. Some of the topics covered in this module include:

- ◆ Why does the business need a design process and why is it so important to manage it professionally?
- ◆ What are the key dimensions of a design process?
- ◆ How can you build & adjust a design process within the context of an organisation?
- ◆ How do you align your design process with the rest of the organisation so that design has maximum impact?
- ◆ How can you keep your less structured designers on track?

## Learning Goals

In this module we will achieve the following learning goals. You will be able to:

- ✓ Understand the different types of design processes and their components
- ✓ Show clarity in the stages and gates of the design process, related to its business context
- ✓ Show a logical process flow with strong deliverables, clearly developed for the target audience
- ✓ Demonstrate how the design process fits within the bigger picture of business processes
- ✓ Empathise with the target audience and the level of details needed
- ✓ Make a choice between ‘managing design process’ by optimising the efficiency, or ‘leading design process’ by improving the effectiveness

## Resources

Design Process utilises our proprietary ‘Design Process Architecture’ tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Effectively managing design process is one of the most rewarding aspects of design management.”*



## Design Teams

### Overview

Find a shared purpose and boost design team potential.

A design team is a team of professionals that execute design tasks to achieve specific business objectives and goals. Doing this effectively and efficiently is a challenge. A good design manager knows how to build, maintain and adapt their design team depending on the challenges ahead. To do this proficiently, he or she must truly understand the competencies and capabilities of the people in their team. Some of the topics covered in this module include:

- ◆ What is the difference between a group and a team?
- ◆ What are the key characteristics of an effective and efficient design team?
- ◆ How do you position yourself as a trusted manager of your design team?
- ◆ How to manage effective feedback and conflict in the context of a design team?
- ◆ How to transform a dysfunctional team into a high-performance team?

### Learning Goals

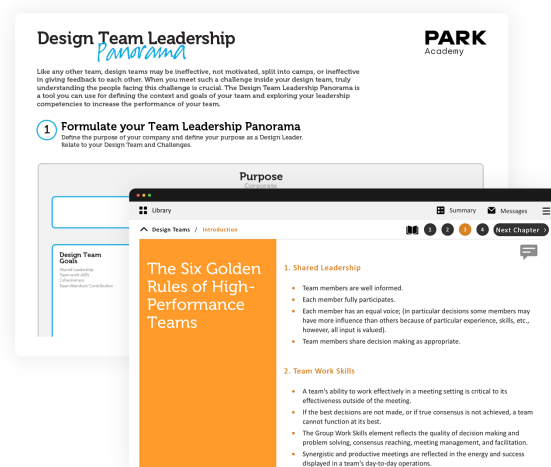
In this module we will achieve the following learning goals. You will be able to:

- ✓ Know the '6 core team elements' and their impact on the effectiveness and efficiency of the team.
- ✓ Know how to use Leadership Principles and Practices in order to improve your team management approach.
- ✓ Know how to lead design teams whilst still focusing on the individuals.
- ✓ Show an understanding of how design team issues can influence business performance negatively.
- ✓ Develop a high-performing design team.

### Resources

Design Team utilises our proprietary 'Design Teams Panorama' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Knowing your authentic leadership style is key to becoming a trusted and successful design team manager.”*



# Design Strategy

## Overview

Define how design will deliver against organisation and user objectives.

A design strategy is a high-level plan to achieve design objectives and goals within a certain business context. It helps to achieve overarching organisational objectives, to align peer strategies and to make the right choices in terms of design resources and capabilities.

The Design Strategy Compass is a tool that links the corporate mission and vision with your design strategy and enablers. Some of the topics covered in this module include:

- ◆ Why do organisations develop and manage strategies and how are they linked to the purpose and vision of an organisation?
- ◆ What is the approach to managing design strategies?
- ◆ What are the key components of an impactful design strategy?
- ◆ How does a design strategy connect to the broader context of an organisation?
- ◆ What are the competencies and skills needed to manage design strategies?

## Learning Goals

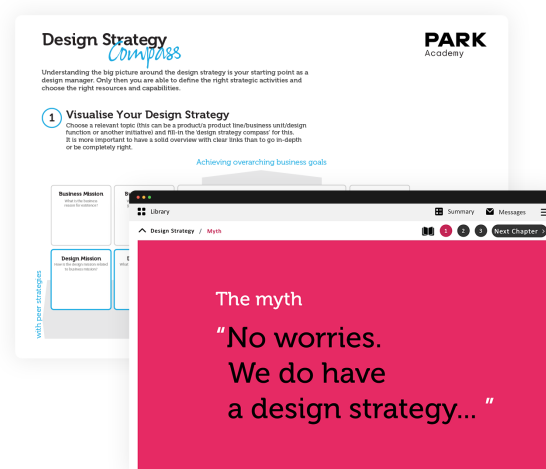
In this module we will achieve the following learning goals. You will be able to:

- ✓ Know how to apply the different elements of a design strategy in order to be effective and efficient.
- ✓ Demonstrate clarity and structure when discussing design strategy, even when elements are disconnected.
- ✓ Understand how design can influence and direct the business strategy.
- ✓ Explain from an organisations point-of-view why a design strategy is needed and what the relationship is between the business strategy and design strategy.
- ✓ Show how the design strategy can contribute to achieving organisational objectives and goals.

## Resources

Design Strategy utilises our proprietary 'Design Strategy Compass' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Design strategy is the mother of all design management activities!”*

# Design for Humanity

## Overview

Champion design for a better, brighter future.

As sustainable design becomes a critical aspect of every organisation, design leaders and managers must move their strategic focus from problem solving to problem definition and problem owning. Some of the topics covered in this module include:

- ◆ What is the potential of design in driving fundamental change at a global level?
- ◆ What belief system does design need to adopt to drive positive change?
- ◆ How can design scale-up its impact through a collective ownership of problems?
- ◆ How can design co-create solutions across disciplines, organisations and industries?
- ◆ What is the future scope of design output when moving to end-to-end design of total eco-systems?
- ◆ How can a design leader move an organisation up the ladder of Design for Humanity?

## Learning Goals

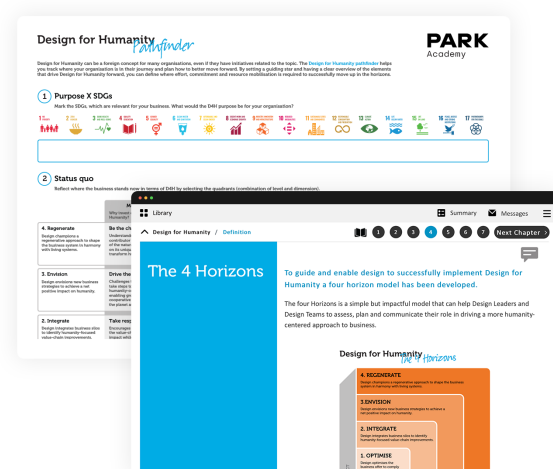
In this module we will achieve the following learning goals. You will be able to:

- ✓ Show an understanding of the wide perception of the UN Sustainable Development Goals
- ✓ Clarify what Design for Humanity can mean for your organisation
- ✓ Demonstrate how design can contribute to the UN Sustainable Development Goals
- ✓ Assess the level of Design for Humanity within your organisation
- ✓ Define how you want to lead your organisation towards the next level of Design for Humanity, expressed through a concrete plan

## Resources

Design for Humanity utilises our proprietary ‘Design for Humanity Pathfinder’ tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“The practice of design is inherently optimistic and serves the noblest purpose when it improves the quality of life.”*

# Managing Service Design

## Overview

Drive business transformation with service design.

As the principles and practices of service design evolve, the technologies that drive innovation are creating a challenge for service designers and managers as they strive to generate customer value through product-service ecosystems.

There is a natural synergy between service design and design management, sharing three principles fundamental to their success: human-centredness, co-creation, and a holistic perspective. Some of the topics covered in this module include:

- ◆ How can the synergy between Service Design and Design Management be exploited to establish service design leadership in organisations, markets, and service design teams?
- ◆ How can service design teams better understand the business context and help drive service innovation?
- ◆ What do design managers consider when introducing service design capabilities that help an organisation move from a product-centric to service-centric mindset and approach?
- ◆ What are the competences and practices that design managers need to develop in order to succeed in the Service Design domain?

## Learning Goals

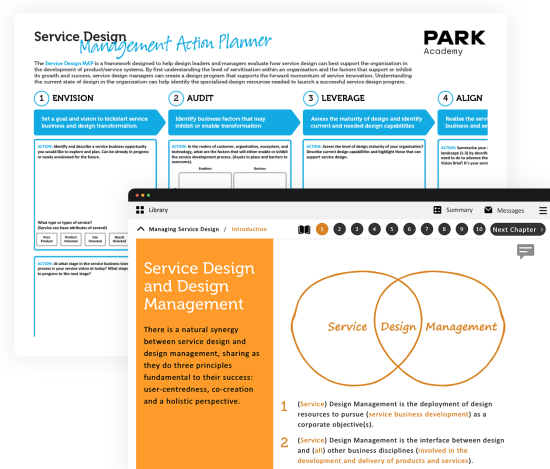
In this module we will achieve the following learning goals. You will be able to:

- ✓ Show an understanding of servitisation and the various types of product-service systems
- ✓ Gain familiarity with the principles and practices of service design that can drive success
- ✓ Explore a framework to align service design maturity with service business maturity
- ✓ Recognise the business context in which services either thrive or fail
- ✓ Gain an understanding of design management and the skills needed to successfully partner service design with the business

## Resources

Design for Humanity utilises our proprietary 'Service Design Management Action Plan' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“The skills of a Service Design leader should reflect the integrative, multi-functional nature of the practice.”*





## Design Value

### Overview

Justify your design investments through a holistic business lens.

Design brings value to people through great products, experiences and services, and with that economical value to organisations, society and the planet.

To deliver this value, continuous investments in design is needed. The justification of these investments through efficient and effective implementation is a critical aspect of the Design Managers role. Some of the topics covered in this module include:

- ◆ How can you link the value of design with organisation objectives and goals?
- ◆ What types of value can design deliver?
- ◆ How can you predict the business value of your next design initiative?
- ◆ What are the different dimensions of measurable performance metrics?

### Learning Goals

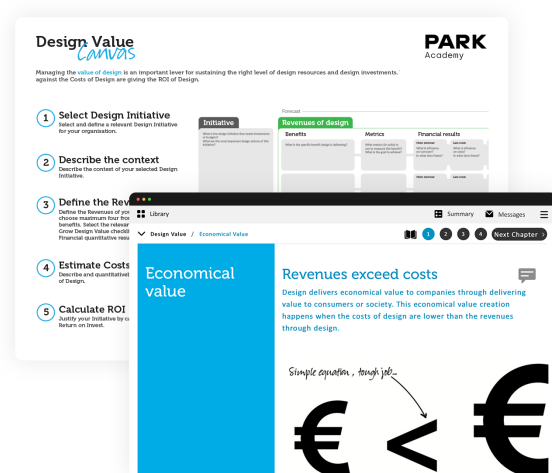
In this module we will achieve the following learning goals. You will be able to:

- ✓ Show understanding of the vocabulary around managing design value
- ✓ Know how to differentiate between basic economical performance terms
- ✓ Experience how to estimate financial design value, benefits and costs
- ✓ Demonstrate how to justify investment in design
- ✓ Advocate the overall value of design in your organisation while proving the value of design at a project level

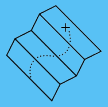
### Resources

Design Value utilises our proprietary 'Design Value Canvas' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Building design value forecasts, with measurable benefits and costs and positive ROI is a key responsibility of every Design Manager.”*



## Design Briefing

### Overview

Connect design, business and people with impactful briefing.

As a design manager you need to know how to develop and communicate a design brief. Then you have to manage or lead your designers to deliver on the design brief. This module explains why and how to do that. Some of the topics covered in this module include:

- ◆ Why you need to define design objectives and goals first before you write your detailed design brief.
- ◆ How to develop and communicate a design brief for a particular project.
- ◆ How to make sure designers deliver according to your design brief.
- ◆ How the design brief helps to guide discussions around design quality and drive efficient progress of the design process.

### Learning Goals

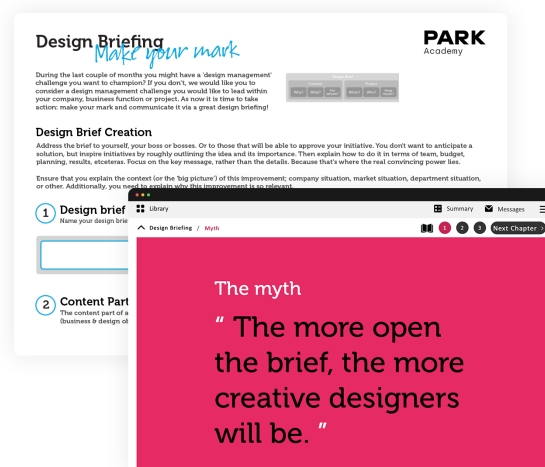
In this module we will achieve the following learning goals. You will be able to:

- ✓ Show understanding of the vocabulary around managing design briefs
- ✓ Clarify the content part (why, what & for whom?) alongside the project part (when, who & how much?)
- ✓ Explore how design briefs are related to organisational objectives and goals
- ✓ Demonstrate to be 'leading': it is all about convincing your target audience to agree with your design brief and the start of your initiative
- ✓ Define and present a logical flow with solid argumentation - through the Design Value Canvas -, ending with a clear request of resources and projected outcomes

### Resources

Design Briefing utilises our proprietary 'Design Briefing Make Your Mark' tool.

PARK training materials can be found in the Livebook, our e-learning application.



*“Design briefing is a carefully managed process that continues throughout the end-to-end journey of a design project.”*